

Development and Acquisition Services

Solas Energy® provides technical, commercial, and strategic advisory services to support acquisitions, divestitures, joint ventures, and market entry. Our multidisciplinary team helps clients make informed decisions in a dynamic renewable energy marketplace — reducing risk, uncovering opportunities, and creating value.

Commercial Contract Negotiation

- Turbine and equipment supply agreements
- Warranty and service contracts
- Power purchase agreements (PPAs)
- Energy Storage offtake and tolling agreements
- Carbon offset/REC purchase agreements and interconnection agreements
- Long-term service agreements (SMA, ASA)
- EPC contract negotiation and oversight
- Turbine Supply Agreement
- Asset management, operations, and maintenance agreements
- Purchase and sale agreements (PSAs)

Advisory Services

- Project shortlisting and screening
- Technical and financial due diligence
- Independent engineering reviews
- Market and transaction analysis
- Bid management and negotiation support
- Advisement on development and operational projects

Strategy Development

- Competitive positioning and market strategy
- Market assessment and intelligence
- Benchmarking and research on emerging trends
- Innovation in products, services, and new markets
- Regulatory environment and policy trend analysis
- Market entry and operational enhancements

Our Commitment

We help clients turn complexity into clarity in transactions and strategic decisions, ensuring that renewable energy projects deliver both economic and environmental value.

Contact Us Today to Learn More

Solas Energy Consulting Inc. Suite 282, 1721-29 Ave SW

Calgary, AB T2T 6T7 Phone: 403.454.9463

Email: info@solasenergy.com

Innovative. Comprehensive. Trusted.

